

## **Going from Good to 'Elite' Kickoff Session**

Over the last 20 years, the founders of Lean Human Capital & The Recruiter Academy have had the unique opportunity to work with thousands of recruiters and analyze the success attributes and habits that define the unique differences between average recruiters, good recruiters and the industry's 'Elite' recruiters.

### **In this enlightening, motivating session, we will:**

- Discuss the competencies, skills, attributes and work habits of 'Elite' Recruiters.
- Reveal the results of Lean Human Capital's competency/skills national self-assessment survey!
- Provide "plateau-busting" methodologies, tools and techniques to improve your skills and migrate from good to 'Elite'.
- Teach you 10 ways to steer clear of "Recruiter's Rut" and recharge your passion for arguably the greatest profession on this planet!

Based on the results of the competency/skills assessment, we will customize and facilitate three additional Recruiter Academy modules during the live kickoff session.

### **Most often requested modules to be delivered during kickoff session include:**

- Intake Session Best Practices: Overcoming Unrealistic hiring Manager Expectations and Setting Realistic SLA's
- Developing and Executing a Creative Search Strategy
- The Art & Science of Recruiting Passive Candidates
- Sourcing - Web 0.0 – Best Practices for Recruiters with Limited Time and Budget
- The Perfect Week, A Perfect Day: Maintaining motivation, focus and flawless execution